

2018 End of Year Report to Board

Date: February 2, 2019

Location: Blue Bay Diner

Time: 8:30 pm

Board Members: H Chan, R Lee, A Ng, and D Yee

I Ministry Report:

A 2018 Co-Worker's Fellowship meeting topic and attendance

1 NY/NJ Meeting dates and topics:

Month and Topic	NY	NJ
JAN: Concert of Prayer	X	04
FEB: Concert of Prayer	07	X
MAR: Discipling Your Congregation in Financial Stewardship	X	07
APR: Multicultural Leadership Seminar	26	07
JUN: Discipling Your Congregation in Financial Stewardship	10	X
SEP: What Is My Character As A Leader?	12	05
OCT: What We Can Learn From Haddon Robinson	11	X
NOV: What We Can Learn From Haddon Robinson	X	05
DEC: Christmas Appreciation Lunch	20	06

2 Stats

a) 06 NY meetings: average attendance – 14.3 (2017=10.5)

b) 06 NJ meetings: average attendance – 5.7 (2017=8.0)

B 2018 Short Term Missions Trip

1 Team: 29

a) Veterans: 21

b) Rookies: 8

2 Major Highlights

a) Waited nearly two hours in PHX for our fourth vehicle

b) Team member lost wedding band

c) Grand Canyon construction waylaid trip plans

d) Unexpected medical condition: added last doctor visit to application

3 Funds

a) Income=\$66,612.00

b) Expenses + Compensation =\$63,597.34

C Website:

1 2019 STM trip information posted

2 Website stats: Monthly averages.

Unique (UNI) Visitors = Average Number of different visitors per month

Page Views (PV) = Average Number of Pages Viewed per month

	18 UNI	18 PV	17 PV		18 UNI	18 PV	17 PV
JAN	71.2	325.9	290.8	JUL	67.5	410.0	279.0
FEB	85.8	416.4	338.0	AUG	55.9	325.4	288.4
MAR	93.4	487.0	374.8	SEP	53.8	285.3	299.2
APR	69.4	439.3	309.3	OCT	50.8	252.0	287.0
MAY	61.3	254.0	320.5	NOV	46.7	241.2	286.3
JUN	61.3	286.4	332.2	DEC	54.6	252.5	290.5

D Donation Report for 2018

- a) Review detailed spreadsheet compilation
- b) Churches/Foundations: compared to last year +increase, -decrease,= same
 - 1) Supporting
 - a. Benevity Community Impact Fund NEW
 - b. Boston Chinese Evangelical =
 - c. Chinese Evangel Mission Church, Manhattan =
 - d. Chinese Evangel Mission Church, Queens =
 - e. Compass Fellowship Church +
 - f. New York Chinese Baptist Church +
 - g. Oversea Chinese Mission =
 - h. Staten Island Chinese Christian Church = Sent 2017 support in 2018
 - 2) Churches/Org that have supported in 2017 but NOT in 2018
 - a. Cherith Christian Foundation
 - b. Crystal Church of New York
 - c. Great Commission Bible Church
 - 3) Church/Organization Financial Support Breakdown [2017 numbers]
 1. Partner (\$5K+): 1 [1]
 2. Co-Worker (\$2.5K-\$4.9K): 3 [3]
 3. Friend (\$1K-\$2.49K): 2 [2]
 4. Supporter (\$500-\$999): 1 [1]
 5. Contributor (\$1-\$499): 2 [3]
 - 4) Observations of 2018 Church/Organization Giving
 - a. Churches/Foundations supporting PaLM 8 [2017=10]
 - b. Churches/Foundations Increase/Decrease Giving to PaLM
 1. Increase: 3
 2. Decrease: 3
 3. Stayed the same: 5
- c) Individuals
 - 1) Support Breakdown [2017 numbers]
 - a. Partner (\$5K+): 1 [0]
 - b. Co-Worker (\$2.5K-\$4.9K): 3 [1]
 - c. Friend (\$1K-\$2.49K): 6 [13]
 - d. Supporter (\$500-\$999): 11 [14]
 - e. Contributor (\$1-\$499): 34 [25]
 - f. Total Individual Supporters: 54 [2017=53]
 - 2) Observations of 2017 Individual Giving
 - a. Overall, number of donors essentially the same
 - b. Donations generally sufficient

E Income/Expenses

- 1 General
 - a) 2018 Income [2017 numbers]
 - 1) Donations
 - a. Current: \$56,946.16 [\$58,277.00]
 - b. 2018 donations approximately the same as 2017
 - 2) GEN Income + STM Compensation=\$76,946.16 [\$72930.00]
 - b) GEN Total Expenses: \$70,917.75 [\$71,048.53]
 - c) Profit/Loss= \$6,028.41 Includes regular pension payment
- 2 Checking Account Balances as of December 31, 2018
 - a) GEN: \$34,102.32
 - b) STM: \$4,731.96